

**Minutes of  
THE FLORIDA REAL ESTATE COMMISSION  
Education & Research Foundation Workshop  
March 13, 2006  
Meeting**

Chairman Nancy B. Hogan called the meeting of the Florida Real Estate Commission to order, at approximately 1:00 p.m., at Orlando, Florida, on this 14<sup>th</sup> day of March, 2006.

The following Commission members were in attendance: Nancy B. Hogan, Chairman, S.W. Ellis, Vice-Chairman, Matey H. Veissi and Marylin Guevara. Mr. Gary Asbell, Assistant Attorney General, appeared as counsel for the Commission.

Division of Real Estate staff present at the meeting: Michael Murphy, Director; Sharon Thayer, Deputy Director; Bennett Miller, Chief Attorney; JoEllen Peacock, Education Coordinator; Lori Crawford, Regulatory Supervisor/Consultant; American Court Reporting Service (407-896-8313) provided court reporter services.

Other attendees: Ray Glynn, Dan Hogan, Rania Soliman, Susan Hanner and Ed Anderson.

Chairman Hogan led the Pledge of Allegiance. Chairman Hogan turned the meeting over to Director Michael Murphy.

Director Murphy stated the objectives and anticipated results of this public meeting, which are to receive input and advice, identify priorities for utilizing Fiscal Year 2006-07 funds and to brainstorm options to meet priorities.

Director Murphy presented an outline of eight items relating to purposes, objectives and duties of the Education & Research Foundation.

Director Murphy opened the floor to ideas from the Commissioners and members of the audience.

The following topics, which may benefit research, were offered:

1. Unlicensed Activity
2. Increase Knowledge of Public and Educators
3. Mortgage Fraud
4. Broker Education
5. How to Write a Contract
6. Outreach to Non Realtors
7. Training Standards
8. Arms Length Transactions
9. Using DBPR website and credibility
10. DBPR credibility

Initiatives

Upon deliberation and discussion, the Commission provided the below list of initiatives for follow-up:

1. Update Syllabus (including Spanish syllabus)
2. Educate Educators
3. Scholarship Program
4. Newsletter Publication
5. Evaluate Education

Mr. Murphy stated that at this point the Division will bring back this list of five topics with more detail/background for further input and discussion next month.

Mr. Murphy addressed additional questions from the Commission.

There being no further business and no objection, the Chairman adjourned the meeting at approximately 3:00 p.m.

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Nancy B. Hogan  
Chairman  
Florida Real Estate Commission

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Michael Murphy  
Division Director  
Division of Real Estate

Respectfully submitted,

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Lori L. Crawford  
Deputy Clerk